

# Financial Results for FY2018 1Q

(April 1, 2018 ~ June 30, 2018)

Asahi Holdings, Inc.



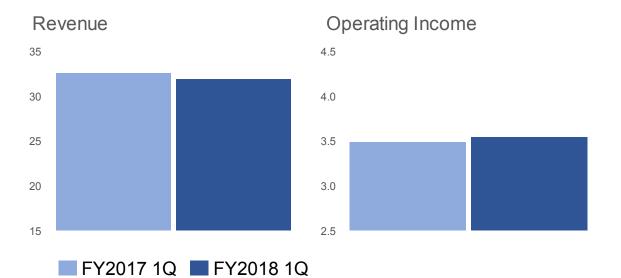
# Consolidated Financial Results (Year on Year)

( JPY in billion )

	FY2017 1Q Actual	FY2018 1Q Actual	Year on Year
Revenue	32.5	31.9	98%
Operating Income	3.49	3.54	101%
Op. Income Ratio	10.8%	11.1%	-
Profit attributable to owners of parent	2.3	2.4	101%

FY2018 2Q Forecast*	FY2018 Plan
60.0	120.0
6.7	14.0
11.2%	11.7%
4.5	9.5

\*The forecast was revised upward on July 27, 2018



	FY2018 Plan
CAPEX	4.2
Depreciation Expense	2.4



### Highlights of Financial Results (Year on Year)

# Operating Income

3.54 billion yen, a Year on Year increase of 50 million yen

Precious metals	<ul> <li>Revenue from business in the precious metal recycling sector in Japan, South Korea, and Malaysia, is steadily increasing.</li> <li>The performance of precious metal refining business in North America improved.</li> </ul>
Environmental Preservation	<ul> <li>Increased revenue due to developing new customers by capitalizing on their characteristics and inter-company collaboration.</li> <li>Operating income in this segment was lower due in part to the impact of contraction of photosensitive material business geared with an eye on withdrawal.</li> </ul>
Life & Health	<ul> <li>The construction demand remained high primarily in the Tokyo metropolitan area, which led to a steady increase in revenue from fire-fighting and air-conditioning equipment.</li> <li>Revenue from health-related equipment including massage chairs decreased from the same period in the previous year.</li> </ul>

# **Results (By Segment)**

( JPY in billion )

FY2018 1Q Actual	Precious metals	Environ- mental	Life&Health	Adjustment*	Total
Revenue	22.9	4.1	4.9	_	31.9
Operation Income	3.5	0.7	0.1	(0.7)	3.5
Op. Income Ratio	15.2%	16.7%	2.5%	_	11.1%

FY2017 1Q Actual	Precious metals	Environ- mental	Life&Health	Adjustment*	Total
Revenue	21.9	4.0	6.6	1	32.5
Operation Income	2.9	0.8	0.4	(0.6)	3.5
Op. Income Ratio	13.3%	19.2%	6.0%		10.8%

<sup>\*</sup>Adjustments are mainly corporate expenses that are not allocated to each reporting segment.



# **Segment Results (Precious Metals)**

- The performance of the precious metal recycling sector in Japan, South Korea, and Malaysia, is steadily increasing.
- North American refining business: Improved its performance due to improving production efficiency, etc.

Actual	FY2017 1Q	FY2018 1Q
Revenue	21.9	22.9
Operating Income	2.9	3.5
Op. Income Ratio	13.3%	15.2%

[Revenue]		( JPY in billion )
30.0 —		
20.0		
10.0		
0.0		
	FY2017 1Q	FY2018 1Q

[Operating Income]

Plan	FY2018
Revenue	78.0
Oparating Income	12.0



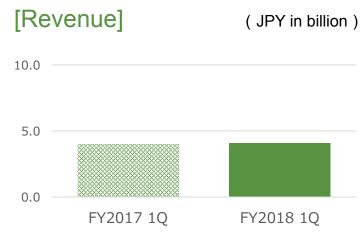


# **Segment Results (Environmental Preservation)**

- Increased revenue due to developing new customers by capitalizing on their characteristics and inter-company collaboration.
- Operating income was lower due in part to the impact of contraction of photosensitive material business geared with an eye on withdrawal.

Actual	FY2017 1Q	FY2018 1Q
Revenue	4.0	4.1
Operating Income	0.8	0.7
Op. Income Ratio	19.2%	16.7%

Plan	FY2018
Revenue	16.0
Oparating Income	2.9



#### [Operating Income]



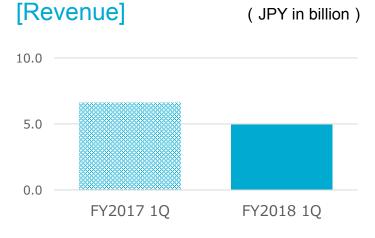


# Segment Results (Life&Health)

- Kept growing steadily in fire-fighting and air-conditioning equipment, due to the high construction demand that continued primarily in the Tokyo metropolitan area.
- Revenue from health-related equipment including massage chairs decreased from the same period in the previous year.

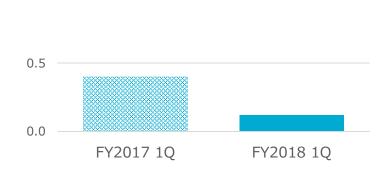
Actual	FY2017 1Q	FY2018 1Q
Revenue	6.6	4.9
Operating Income	0.4	0.1
Op. Income Ratio	6.0%	2.5%

Plan	FY2018
Revenue	26.0
Oparating Income	1.7



#### [Operating Income]

1.0



2016/07

2016/10

2017/01

2017/04

# Trend in Metal Prices(Au, Ag)

(Unit: JPY per gram)



2017/07

2017/10

2018/01

2018/04

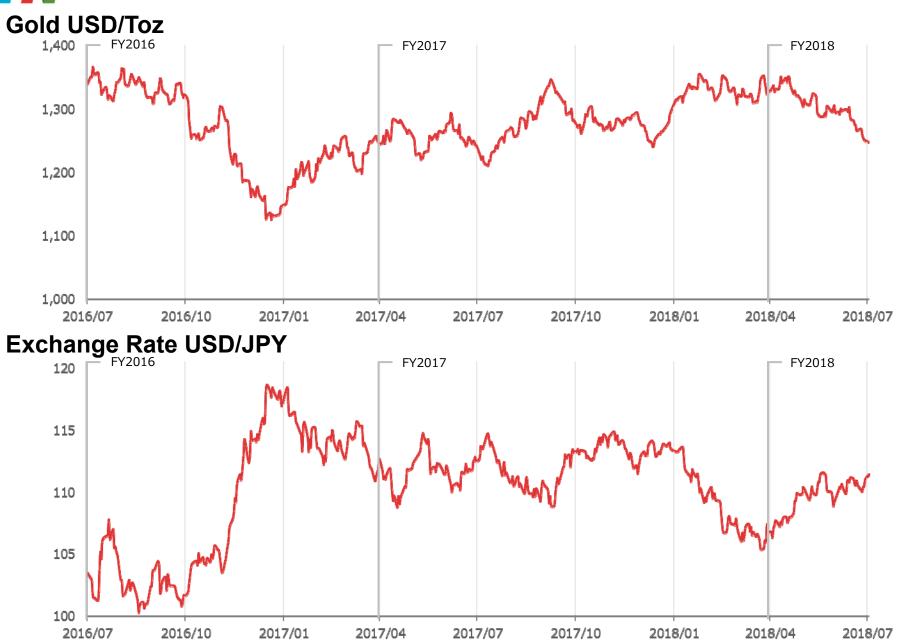
2018/07

# Trend in Metal Prices(Pd, Pt)





# Trend in Prices(Gold <USD/Toz>, EXC <USD/JPY>)



- Dividend forecast for FY2018: **74 yen per share** (an increase of 11 yen per share)
- Dividend policy: above 30% of consolidated net profit shall be returned to shareholders in the form of steady, ongoing dividends.

(Unit: JPY)

	FY2014	FY2015	FY2016	FY2017	FY2018 (Forecast)	
Annual Dividend	60	60	60	63	74	
EPS	176.89	87.48	(37.24)	270.77	239.90	
Payout Ratio	33.9%	68.6%	_	23.3%	30.8%	
ROE	11.9%	5.8%	(2.6%)	* 17.3%	14.1%	